

Marketing Strategy: A Decision-Focused Approach, Orville Walker, John Mullins, McGraw-Hill Education, 2013, 0078028949, 9780078028946, 384 pages. Marketing Strategy, 8e is a focused, succinct text which can be used on its own or packaged with a case book. It covers the concepts and theories of creating and implementing a marketing strategy and offers a focus on the strategic planning process and marketingĐ²Đ,â,,¢s cross/inter-functional relationships. This text distinguishes itself from competitors by maintaining a strong approach to strategic decision making. The eighth edition helps students integrate what they have learned about analytical tools and the 4PĐ²Đ,â,,¢s of marketing within a broader framework of competitive strategy. Four key and relevant trends that are sweeping the world of marketing theory and practice are integrated throughout this new edition.

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